

Message Text

UNCLASSIFIED

PAGE 01 BONN 18633 031104Z

13

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 031040Z DEC 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 6590

UNCLAS BONN 18633

PASS CALEB C. WHITAKER, MANAGER, BUSINESS AND INTERNATIONAL DEVELOPMENT, STATE DEVELOPMENT BOARD, POST OFFICE BOX 927, COLUMBIA, SOUTH CAROLINA 29202; SONNY OSBURN, KENTUCKY DEPARTMENT OF COMMERCE, CAPITOL PLAZA TOWERS - 22ND FLOOR, FRANKFORT, KENTUCKY 40601; PAUL FUGATE, MISSISSIPPI AGRICULTURAL AND INDUSTIRAL BOARD, P.O. BOX 849, 1504 STATE OFFICE BUILDING, JACKSON, MISSISSIPPI 39205; GRANT DUKE, STAFF DIVISION FOR INDUSTRIAL DEVELOPMENT, 1222 ANDREW JACKSON STATE OFFICE BUILDING, 500 DEADERICK STREET, NASHVILLE, TENNESSEE 37219

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: HANNOVER FAIR 1975

1. REF EXCHANGE OF CORRESPONDENCE BETWEEN YOUR OFFICE AND MR. COONTZ REGARDING US BUSINESS INFORMATION CENTER AT HANNOVER FAIR, APRIL 16-24, 1975.

2. DECISION HAS BEEN MADE TO PARTICIPATE THROUGH AMERICAN CHAMBER OF COMMERCE, AND LATTER HAS SINGED CONTRACT FOR

SPACE WITH FAIR AUTHORITIES. CONDITIONS YOUR PARTICIPATION ARE AS PREVIOUSLY STATED, HERE BRIEFLY RECAPPED:
YOUR SPACE FEE IS \$500.00 WHICH INCLUDES PARTITIONED SPACE FOR DESK AND WALL DISPLAYS, UTILITIES, AND CERTAIN RECEPTIONIST AND INFORMATION SERVICES.

3. A SINGLE-LINE ENTRY FOR YOUR STATE IN GENERAL FAIR CATALOG IS ALSO INCLUDED IN SPACE FEE. AS CATALOG DEADLINE IS
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NEAR AND YOUR CHECK HAS NOT YET BEEN RECEIVED BY THE C OF C,

WE REQUIRE A RECONFIRMATION OF YOUR INTENTION TO
PARTICIPATE VIA TELEX OR CABLE BY DEC. 6 IN ORDER
TO ASSURE YOU OF AN ENTRY IN CATALOG.

4. FURTHERMORE, AS ORIGINAL PAYMENT DEADLINE OF DEC. 1 IS PAST,
WE WILL ALLOT LIMITED SPACE REMAINING ON A FIRST-COME
FIRST-SERVED BASIS AND WILL BE UNABLE TO GUARANTEE YOUR
PARTICIPATION UNLESS YOUR FEE IS IN HANDS OF THE CHAMBER
OF COMMERCE, ATTN. MR. SCHETELIG, BY DEC. 13.

5. PLEASE INFORM US ASAP OF ANY SPECIAL DISPLAY REQUIREMENTS,
PROMOTIONAL PLANS, ETC. AND REMEMBER TO MAKE HOTEL RESER-
VATIONS IMMEDIATELY IF YOU HAVE NOT ALREADY DONE SO.
TOBY T. ZETTLER, ASSISTANT COMMERCIAL ATTACHE.
CASH

NOTE BY OC/T: NOT PASSED.

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